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Greetings,

Thank you for your interest in the Hoffman Process. To assist you in your exploration of our programs, we have included some materials for your information and review: the Hoffman Institute brochure, an article written by the chair of our Advisory Council, the dates and locations of our Processes for the next six to eight months, and *A Path to Personal Freedom and Love*, an essay by Bob Hoffman, founder of the Hoffman Process.

In addition to the above material, we recommend that you do the following:

- Visit our website at [www.hoffmaninstitute.org](http://www.hoffmaninstitute.org) to learn more about the Process, the latest research results, and our curriculum.
- At your convenience, call our office for an individual question-and-answer session with a member of our enrollment team. Or, you can also participate in a free, 45-minute question-and-answer conference call with a Hoffman Process teacher and the Hoffman Institute managing director. Calls are every Tuesday at 5 PM Pacific time.

The number to call is 866-322-7998 in the US, or 770-790-2212 outside the US; Conference Code 86157#.

- Enroll in a Process that suits your scheduling and geographic needs by phone, mail, or our online registration at [www.hoffmaninstitute.org/dates](http://www.hoffmaninstitute.org/dates).

The total cost for the Hoffman Process is \$4,695, which includes tuition, lodging, food, and materials. We do offer an Early Bird discount, which lowers your total cost if you enroll in any open Process within a set period of time. Please call us at 800-506-5253, or take a look at our website for more information: [hoffmaninstitute.org/discounts](http://hoffmaninstitute.org/discounts).

To reserve your space, a \$500 non-refundable, non-transferable deposit is required. We accept Visa, MasterCard, Discover Card, and American Express, as well as personal checks. Upon registering, you will be sent detailed enrollment forms, pre-Process work, and directions to the Process site.

If we can assist you in any way, please call us at 800-506-5253.

Liza Ingrasci  
CEO / Managing Director